

INNER CIRCLE JUMP START CHECKLIST

- ☐ Pick a Market(s) Using The Training Criteria
- ☐ Set Up An Account At propstream.com (Click The Link)
- ☐ Watch The Propstream Training Videos
- ☐ Set Up Saved Searches For All Of Your Niche Lists As Instructed
- ☐ Skip Trace List (To Cold Call, SMS or RVM)
- ☐ Set Up An Account with [SmrtPhone.io](https://smrtphone.io) (Click The Link)
- ☐ Watch The Smrt Phone Training Videos
- ☐ Set Up Tracking Number For Seller Leads And A Call Flow
- ☐ Set Up Tracking Number For Buyer Leads And A Call Flow
- ☐ Learn The One Call Close Script And Get Comfortable With It
- ☐ Set Up Smrt Dialer And Start Cold Calling
- ☐ Set Up SMS Account with leadsherpa.com (Click The Link)
- ☐ Watch Lead Sherpa Training Videos
- ☐ Create SMS Campaign And Start Sending SMS Broadcasts
- ☐ Set Up Account To Use RVM with slybroadcast.com (Click The Link)
- ☐ Watch Lead Sly Broadcast Training Videos
- ☐ Record Message And Start Sending RVM Broadcasts

- ☐ Set Up Return Mailing Address For Direct Mail (If Applicable)
- ☐ Set Up And Schedule Direct Mail For 90 Days (If Applicable)
- ☐ Set Up Facebook Business Page
- ☐ Join REI Facebook Groups In Your Markets
- ☐ Join Buy/Sell Facebook Groups In Your Markets
- ☐ Post in Facebook Groups To Find BOG (if Applicable)
- ☐ Join All Local REI Groups To Your Markets
- ☐ Join Meet Up Groups In Your Markets
- ☐ Edit "One Page Offer", "Assignment" and "Sales Contract" With Your Company Information
- ☐ Find A Local Investor Friendly Attorney Or Title Company
- ☐ Have Them Look At Your Contracts For Any Legal Edits
- ☐ Ask Them Of Any Laws/Regs On Wholesaling In Your State
- ☐ Run Ad To Hire A Virtual Assistant (if applicable)
- ☐ Set Up Website at carrot.com (Click Link)
- ☐ Watch Carrot Training Videos
- ☐ Customize Your Website For Your Markets
- ☐ Order Handyman Special Signs. Call Jackie at 877-877-8664
- ☐ Start Using Your Score Card To Stay On Track